

A powerful new partnership and disruptive market leader.



# **About Gemstone Logistics**





- Based in Alberta, Canada
- Formed in 2007
- Provides comprehensive workforce transportation and accommodation management services
- Specialises in Oil and Gas, Mining, Hydro, LNG, and Construction industries
- Staff head count: 52 (across Canada, China and UK)
- Offers three integrated and fully web-based software tools:



Travel + Room Management



Workforce Accommodation
Management



Project Control Management

# About IONYX Pty Ltd IONYX



- Based in Queensland, Australia
- Formed in 2013
- Provides custom software, app and systems development, together with user-centric creative services
- Specialises in Oil and Gas, Mining and Renewables industries
- Staff head count: 37 (across Australia, UK and Philippines)
- Offers three fully customisable software and app solutions:



Travel Management



Journey Management and Driver Safety



Online Procurement

## Why are we doing this?

- IONYX and Gemstone share the same philosophy,
   culture and entrepreneurial outlook
- Both companies are respected in their field,
   and are complementary to each other
- An optimal mix of of-the-shelf and custom software capabilities means any commercial opportunity can be satisfied

- Offering new products to each others' client bases
- Utilising each others' footprint, expertise and geographic location to enter new territories
- Framework will allow product integration and for one party to act as the other's **in-continent representation** (e.g. attending production demonstrations, training, deployments etc.)

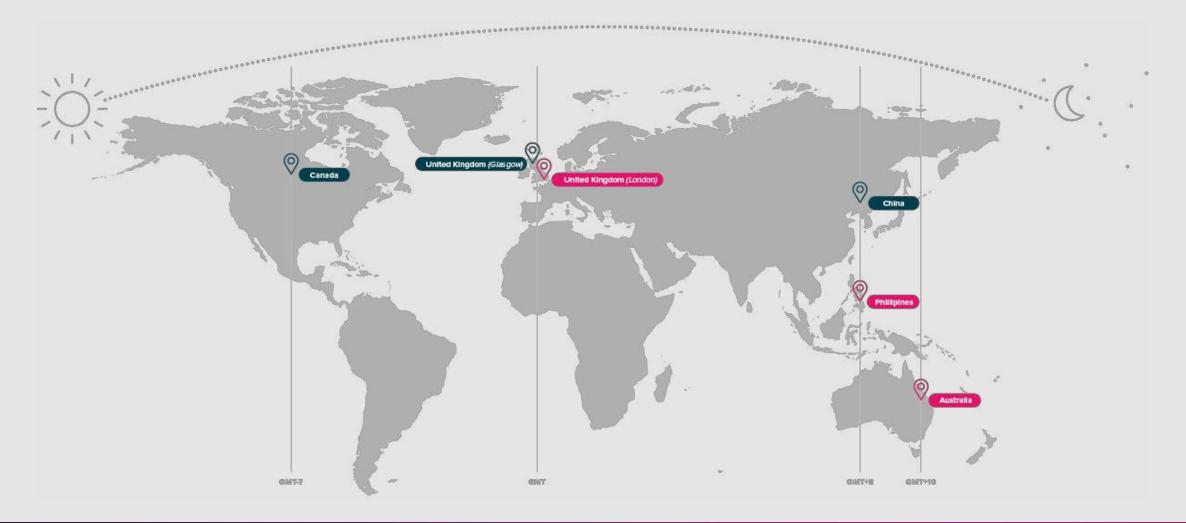
## ... and what about longer term?

Taking custom software designed for one client to the mass market

Establishing an Australian-based IATA accredited travel agency

**Incorporating adjacent sectors** (e.g. freight, permitting etc.)

# **Global Opportunities and 24/7 Support**



# **Trusted By**





















































# The Swan



Elegant on the surface with tremendous power underneath.

#### **Thank You**

IONYX Director, James Kelly and Gemstone Logistics President, Ross Purdie are both available for comment.



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